























Commercial Spaces























Food and Grocery





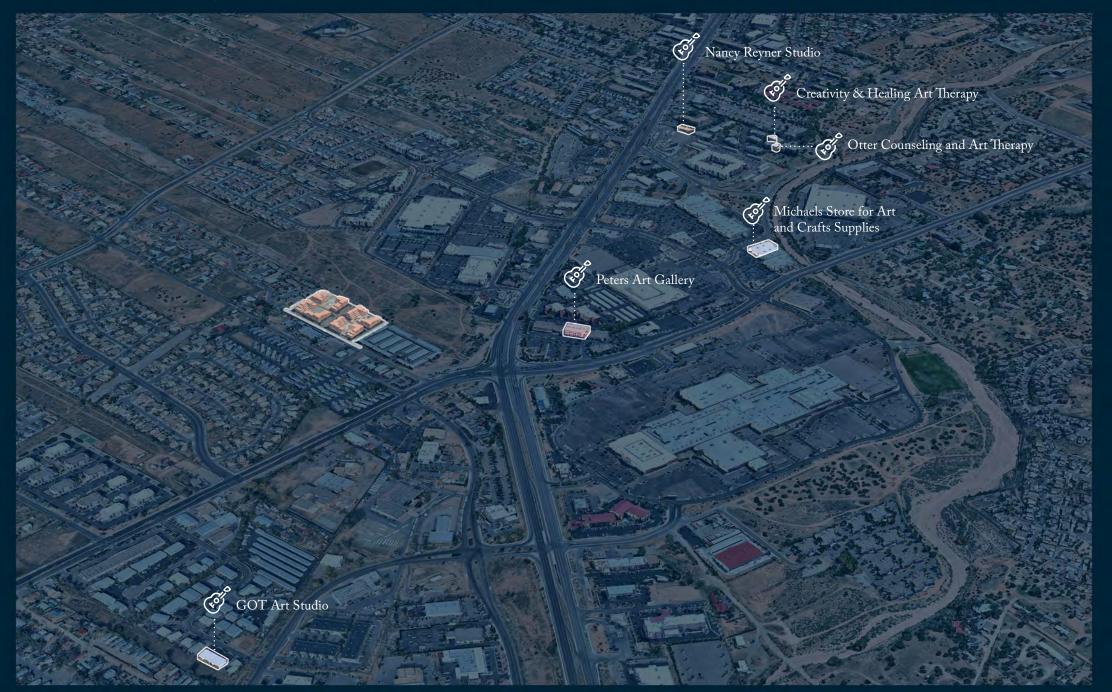


















Arts and Cultural Spaces



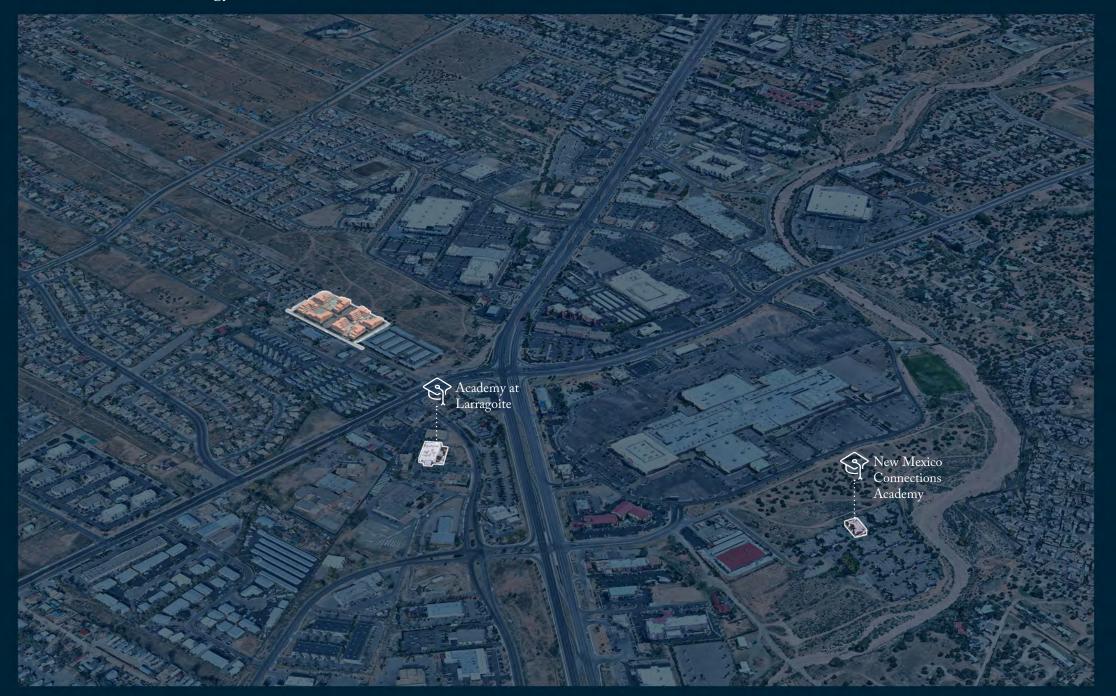




















Education

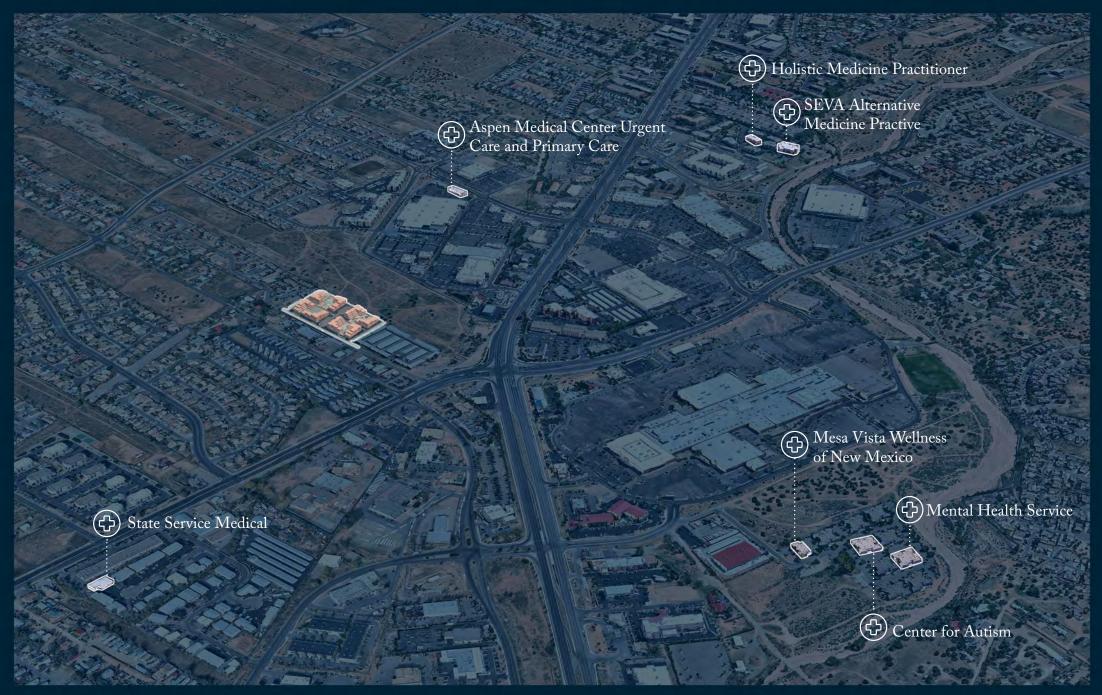






















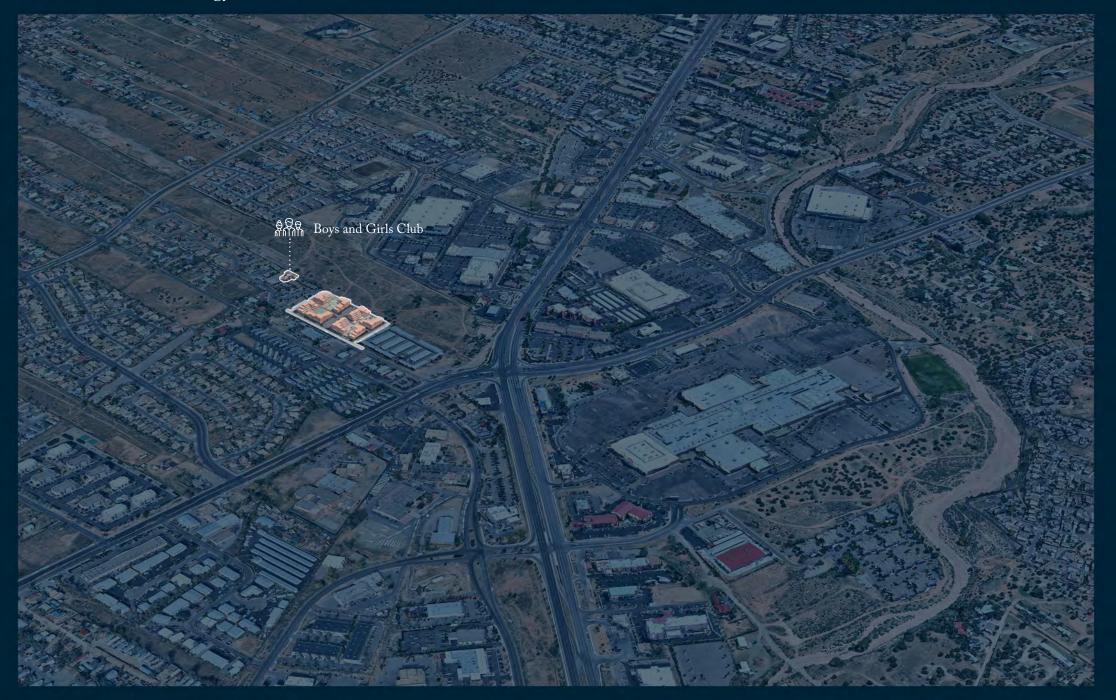
Health





















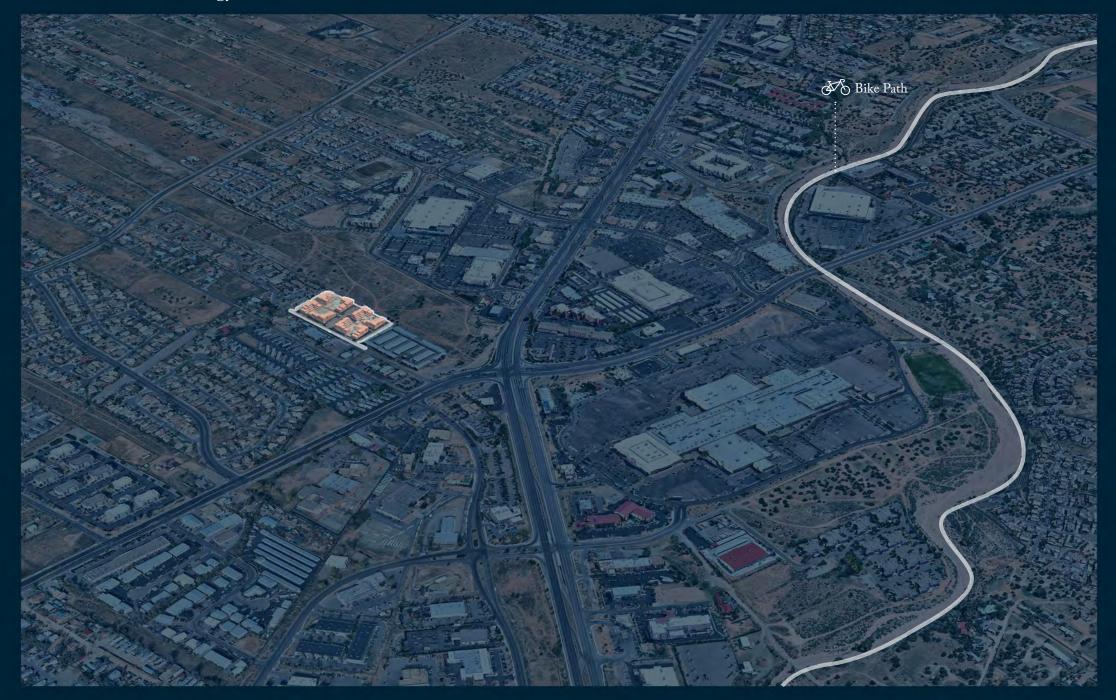


Community

















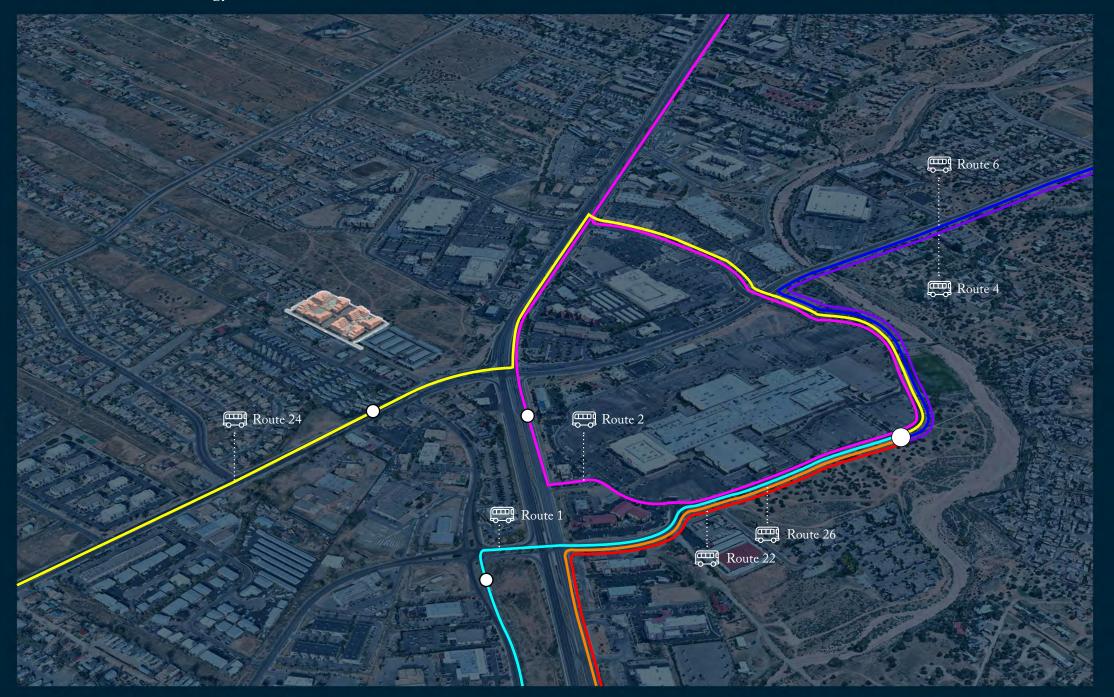






















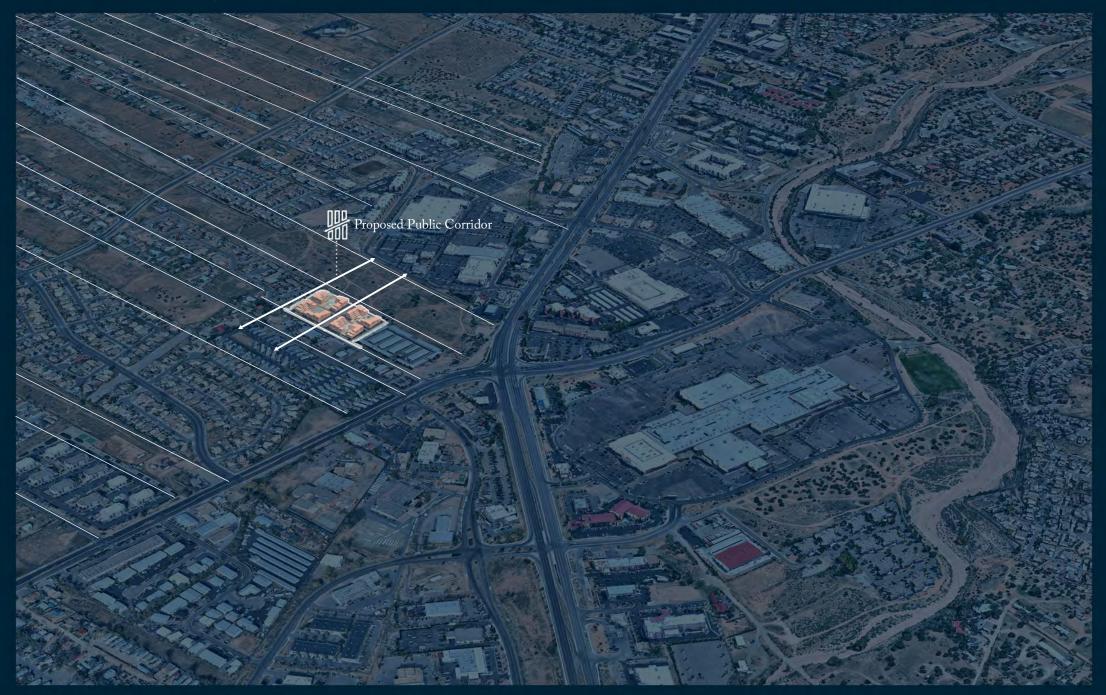






Public Transportation















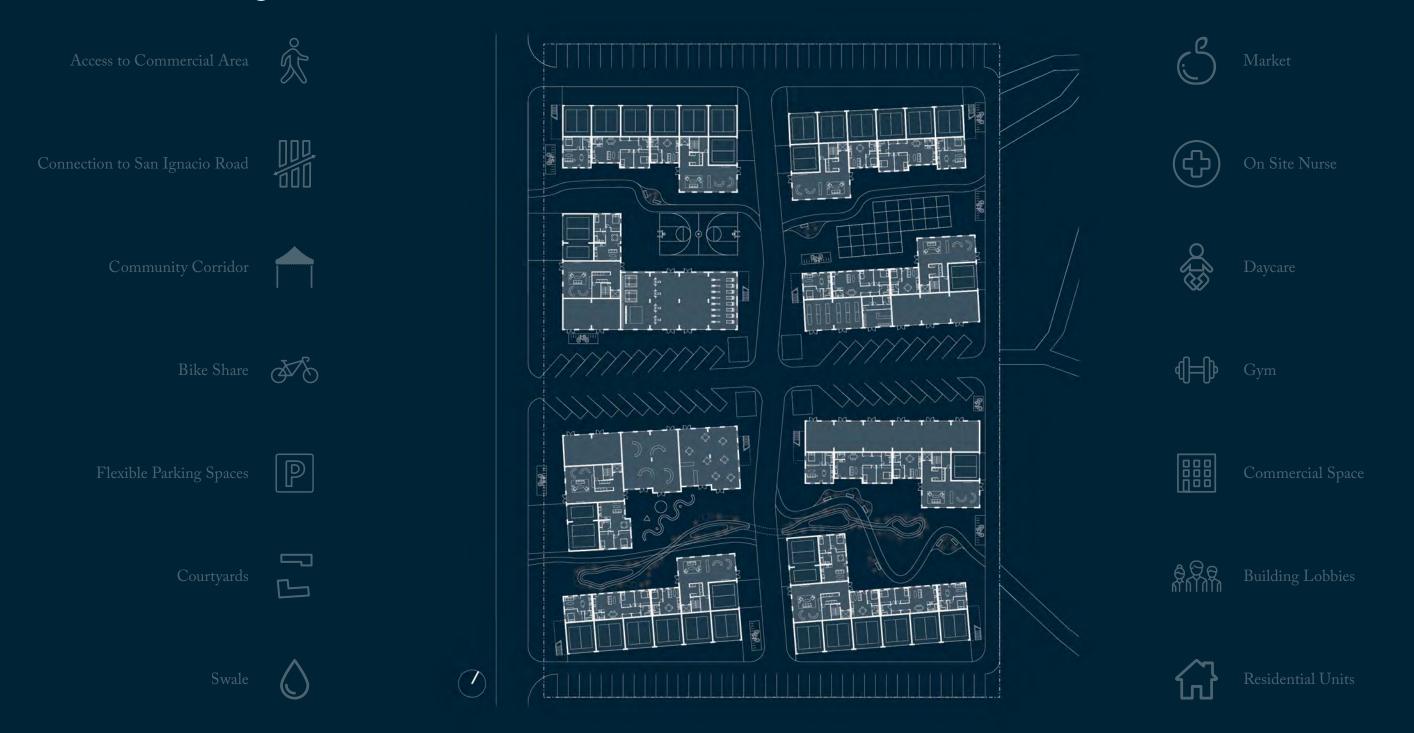


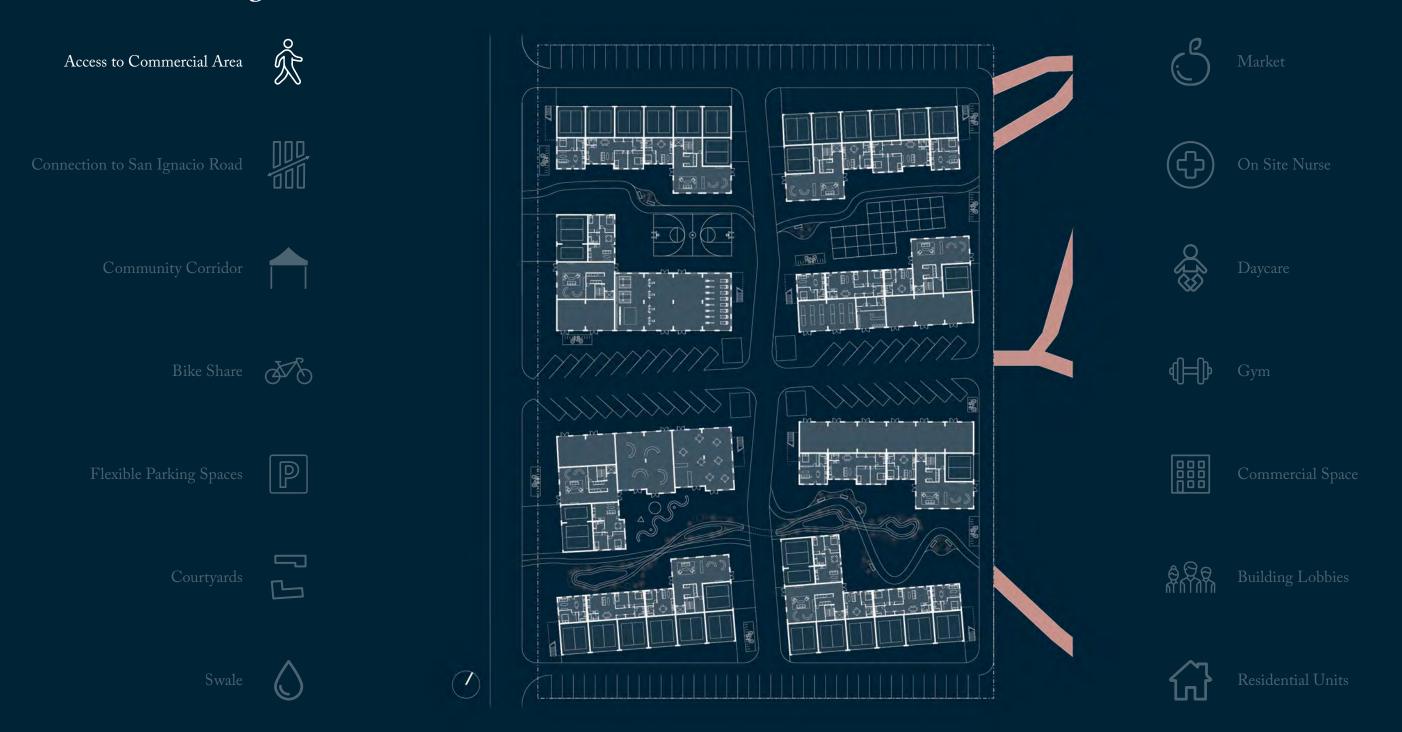


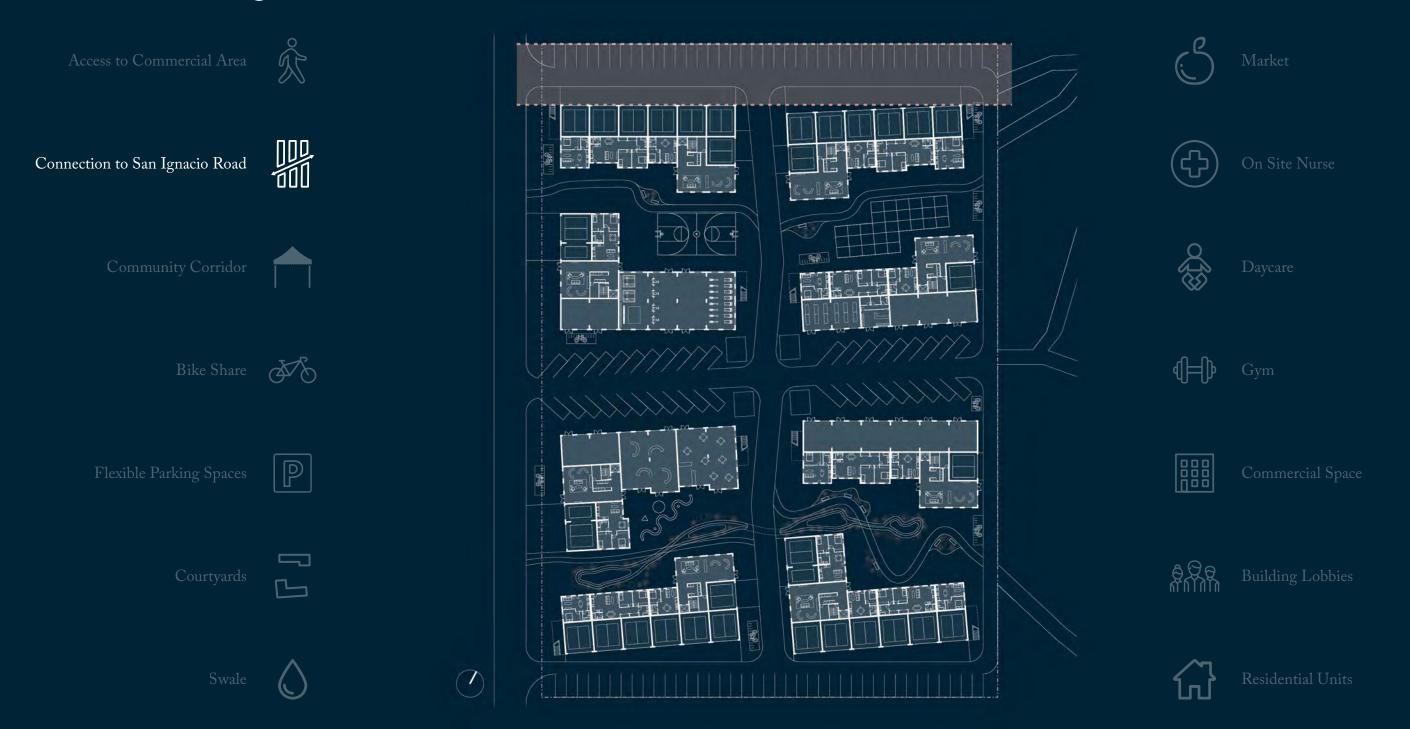


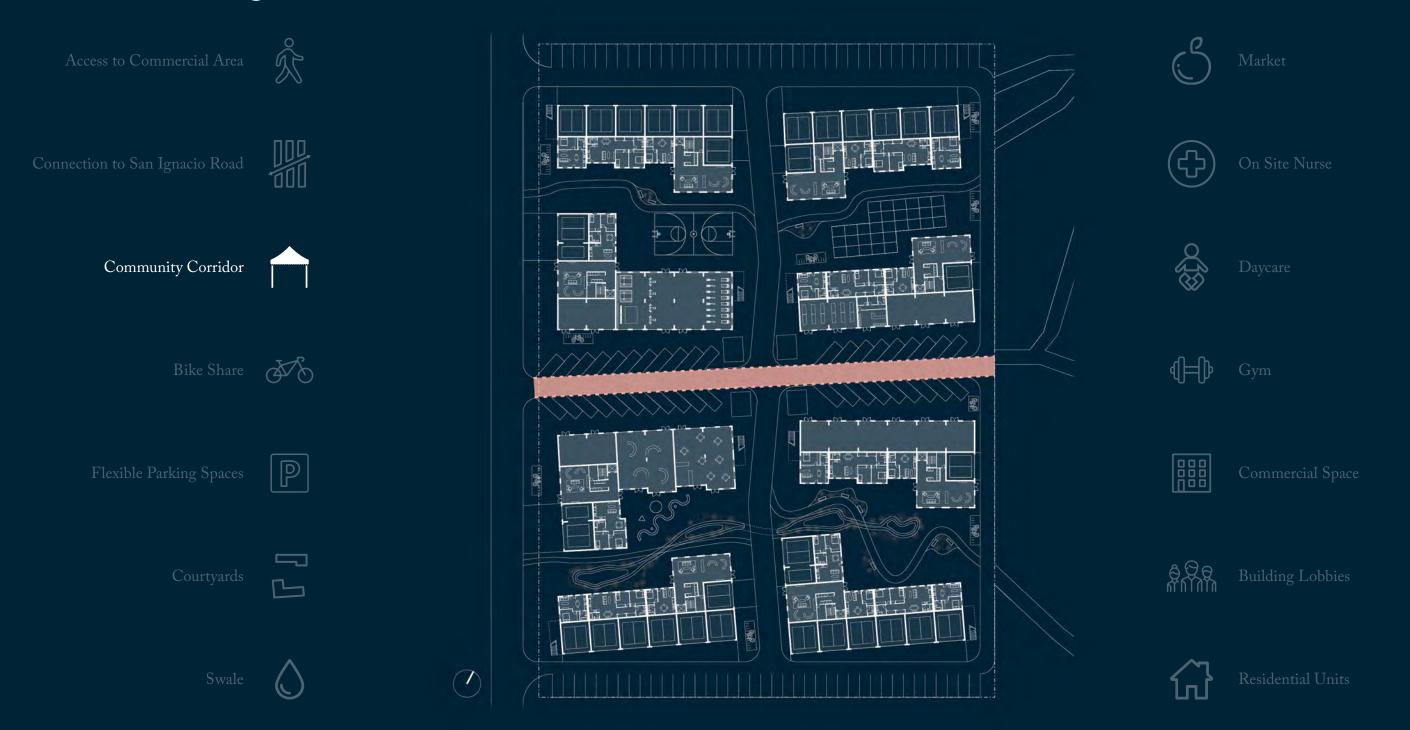


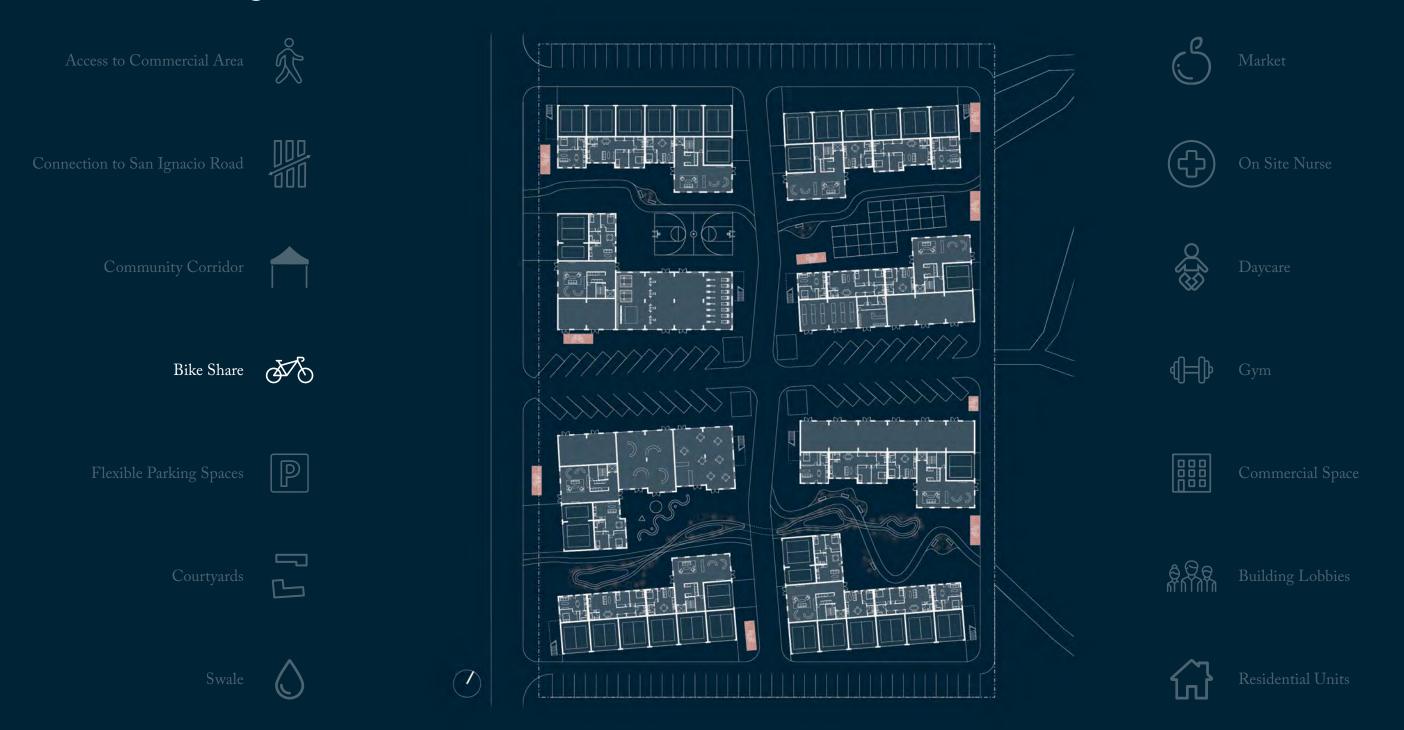
Streets and Access

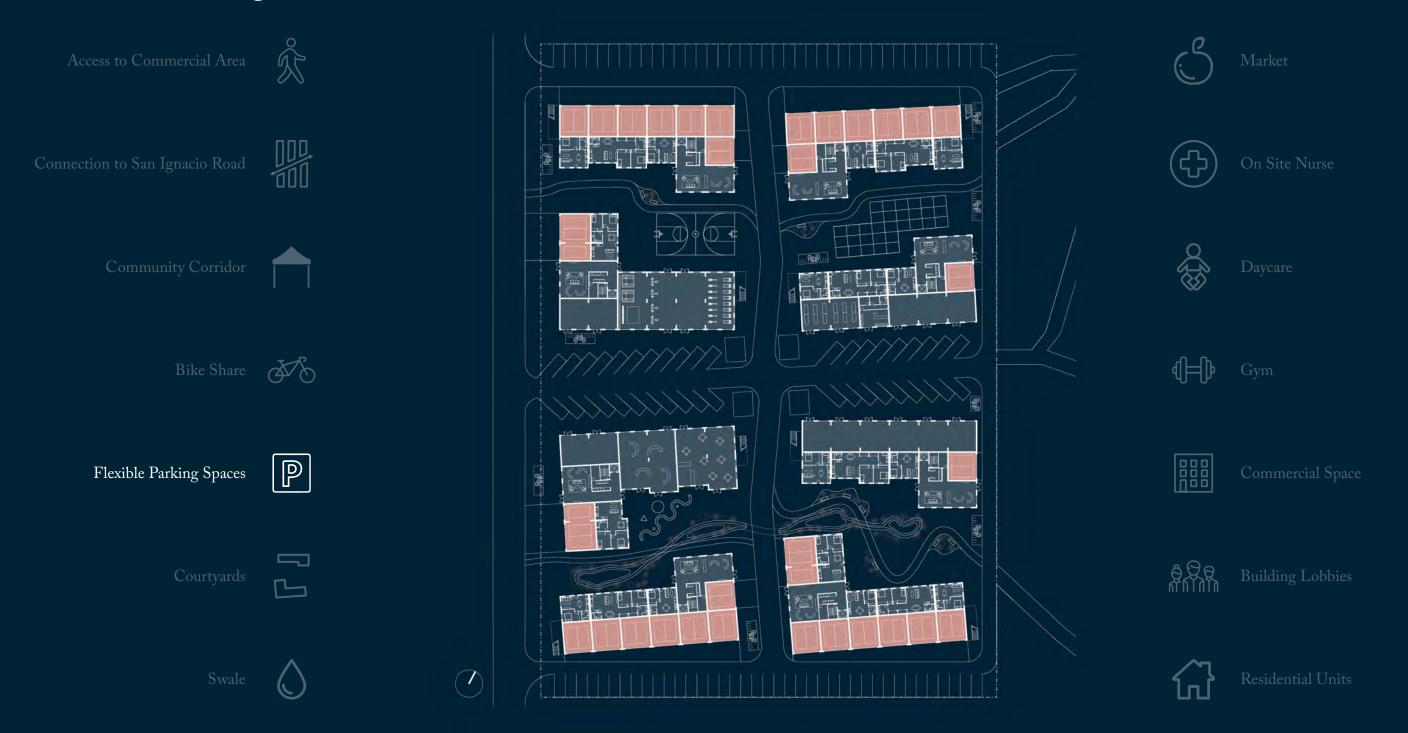


















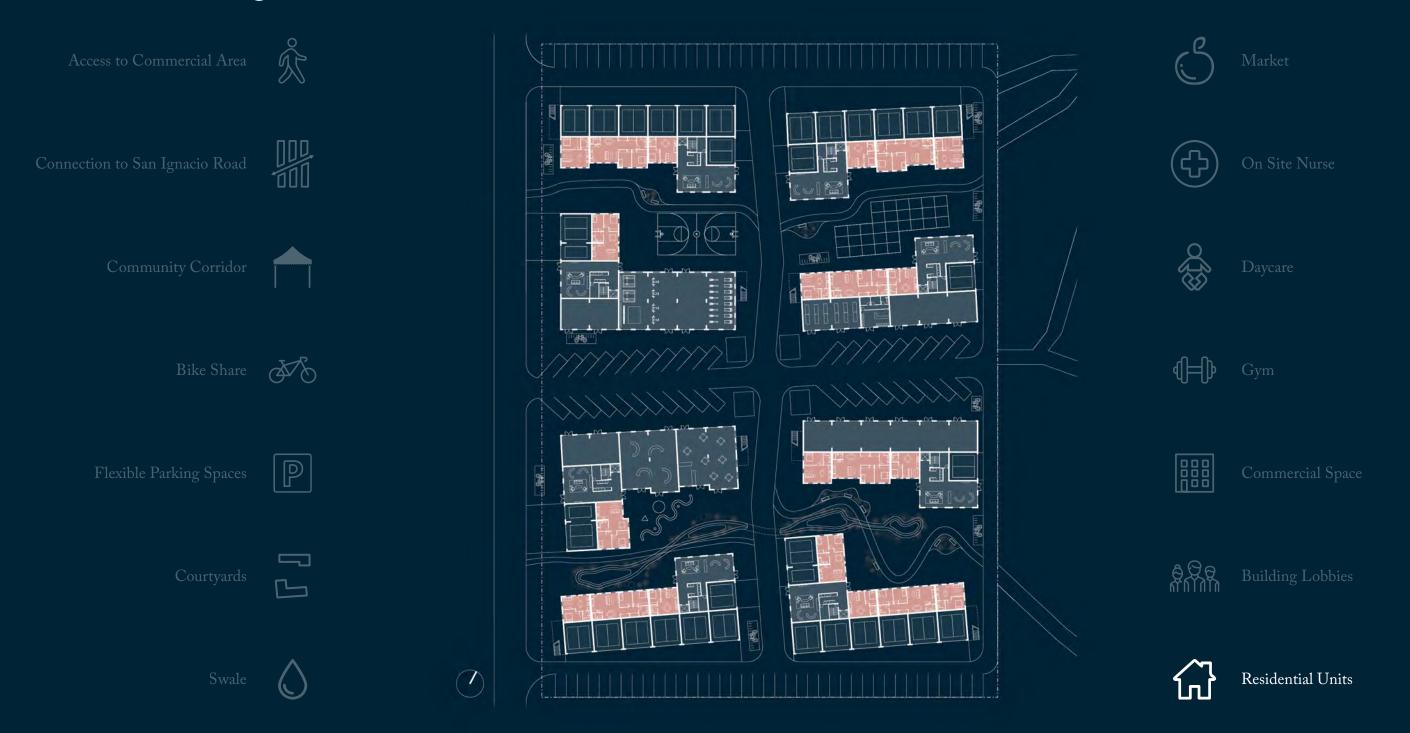






















The water strategy focuses on retaining and infiltrating water to avoid flooding during storm surges and collecting excess gray water for agricultural purposes. This is achieved through rain gardens, permeable ground surfaces and a bioswale on the lowest point of the site.











The majority of the apartments have operable windows on multiple exposures. This gives the tenants the ability to naturally cool their space efficiently through cross-ventilation and night flush cooling.











The stepping of the buildings allows generous light into the courtyards throughout the year. The southern and northern facades are distinct, designed with passive solar strategies such as overhangs on southern windows to reduce summer heat gain.











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Geothermal heating dramatically reduces the heating and cooling loads in summer and winter thereby reducing the carbon footprint of the site.









Geothermal Solar Panels



Solar Panels on the roof offset the energy usage of the project.



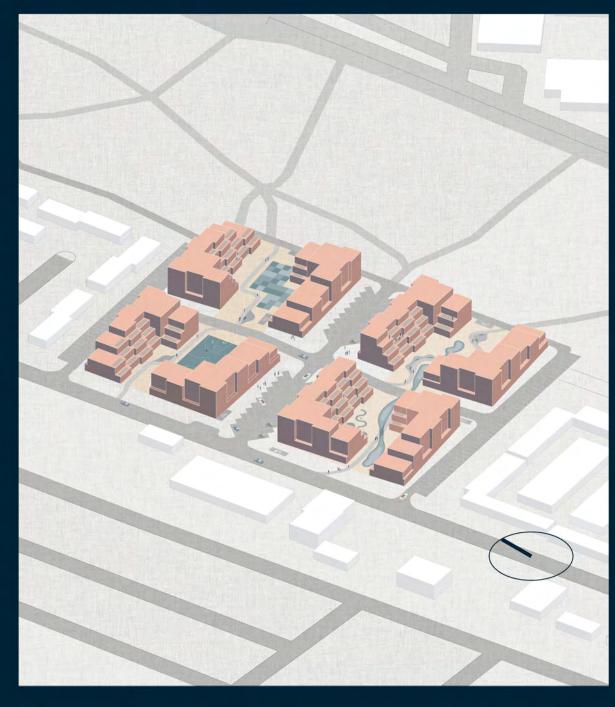








Jacobo Commons



158
Total Units

62%
Affordable Units

Development Costs

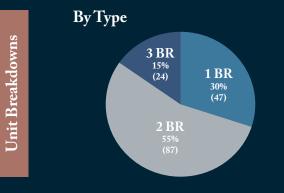
Sources of Funds

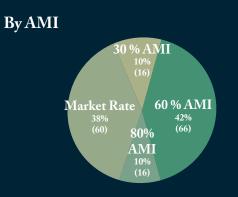
Cash Flows

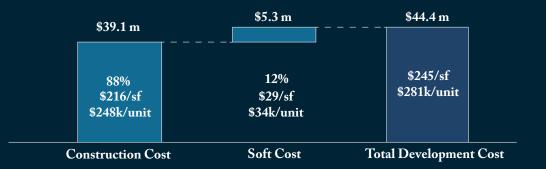
10% of Units Reserved for Households under 30% AMI

\$245
Development Costs
per SF

\$281k
Development Costs
per Unit











34% Operating Expense Ratio 1.4x-2.0x

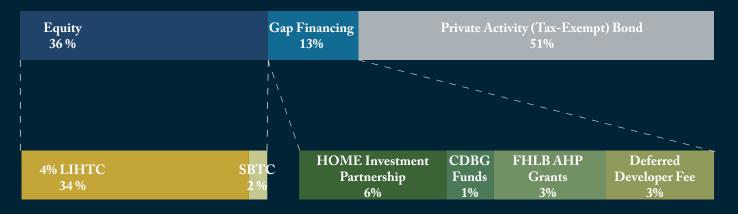
75% Blended LTV

Jacobo Commons North



- ✓ "Twinning" of 9% and 4% LIHTC creates a **financially sustainable** project
- ✓ Jacobo Commons utilizes limited 9% credits while monetizing excess basis with 4% credits to enable a deeply targeted mixed-income development
- ✓ Structured as two separate transactions North Phase (9% credits) and South Phase (4% credits)
- ✓ First mover in New Mexico state, creating an innovative precedent that will likely lead to development of more affordable housing units in the future

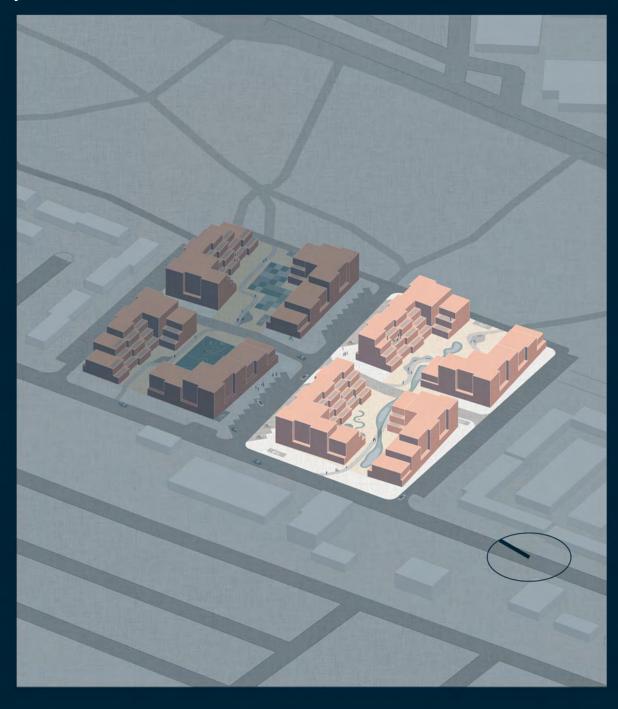
Sources of Funds



Uses of Funds

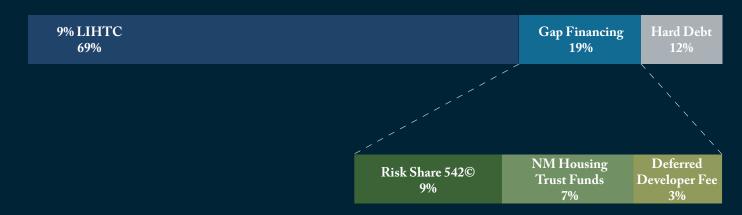


Jacobo Commons South



- ✓ "Twinning" of 9% and 4% LIHTC creates a **financially sustainable** project
- ✓ Jacobo Commons utilizes limited 9% credits while monetizing excess basis with 4% credits to enable a deeply targeted mixed-income development
- ✓ Structured as two separate transactions North Phase (9% credits) and South Phase (4% credits)
- ✓ First mover in New Mexico state, creating an innovative precedent that will likely lead to development of more affordable housing units in the future

Sources of Funds



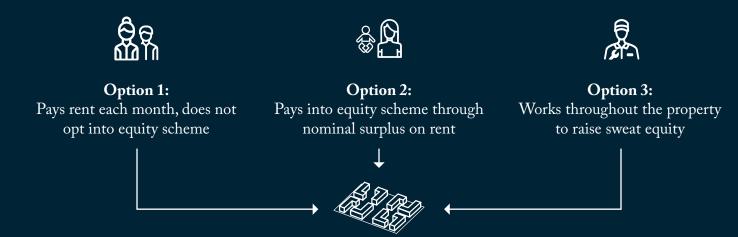
Uses of Funds



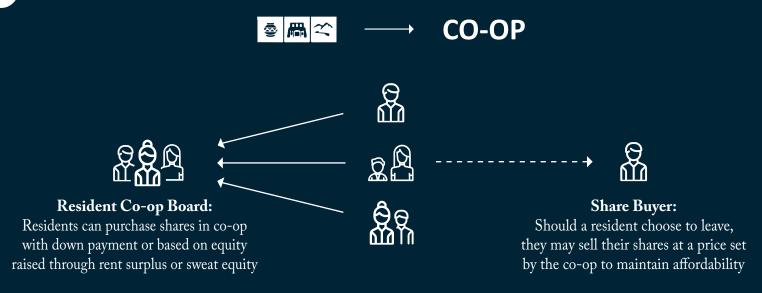
Affordable Rental to Limited Equity Cooperative Model



1 First 15 Years: Property Maintains LIHTC Affordability Compliance



2 After Year 15: Property Converts to Limited Equity Co-op to Create a Democratic Collective



Unit Plans



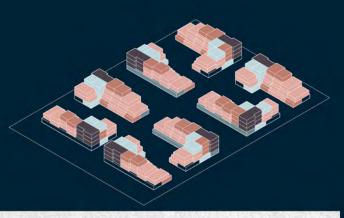


2 Bedroom Apartments

3 Bedroom Apartments

Community and Circulation

Commercial





Unit Plans



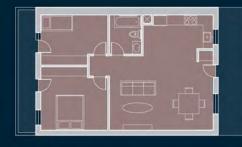
1 Bedroom A



1 Bedroom B



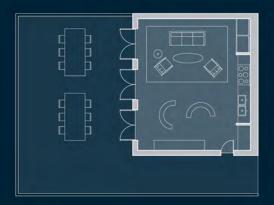
2 Bedroom A



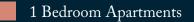
2 Bedroom B



3 Bedroom

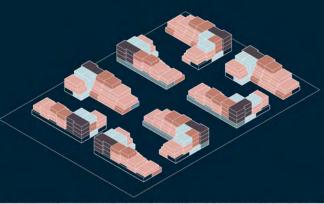


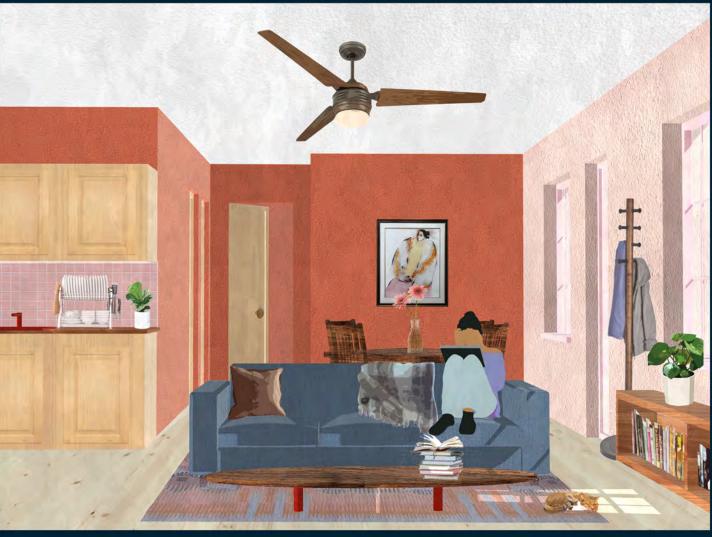
Community Room





- 3 Bedroom Apartments
- Community and Circulation
- Commercial











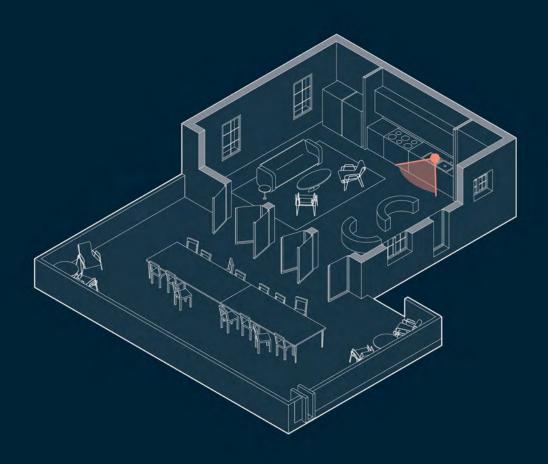






> Public Community Spaces







Upstairs Community Spaces



Upstairs Lobbies & Exterior Corridors



Ground Floor Community Space



Courtyards



Community Corridor



Context







Upstairs Community Spaces



Upstairs Lobbies & Exterior Corridors



Ground Floor Community Space



Courtyards

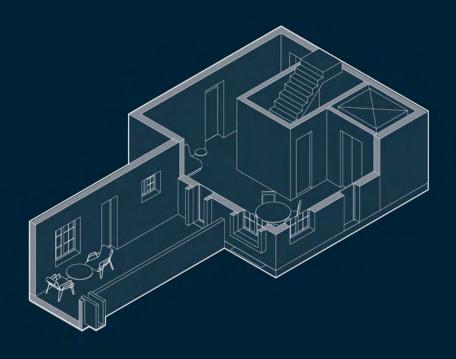


Community Corridor



Context







Upstairs Community Spaces



Upstairs Lobbies & Exterior Corridors



Ground Floor Community Spaces



Courtyard



Community Corridor



Context







Upstairs Community Spaces



Upstairs Lobbies & Exterior Corridors



Ground Floor Community Space



Courtyards

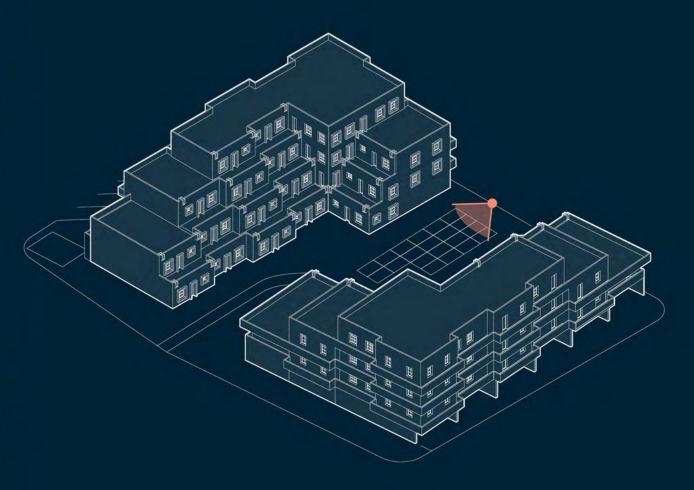


Community Corridor



Context







Upstairs Community Spaces



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Courtyards



Community Corridor



Context







Upstairs Community Spaces



Upstairs Lobbies & Exterior Corridors



Ground Floor Community Space



Courtyards



Community Corridor



Context



